

# TITAN HYDROGEN LTD Transforming Diesel Engines to Burn Hydrogen Fuel

**Investor Presentation** July 2021



### **Disclaimer**



This document dated 12 July 2021 has been prepared by Titan Hydrogen Ltd (**Company**) and is provided for information purposes only. This document does not constitute an offer, invitation, solicitation or recommendation with respect to the purchase or sale of any security in the Company nor does it constitute financial product advice. This document is not a prospectus, product disclosure statement or other offer document Australian law or under any other law. This document has not been filed, registered or approved by regulatory authorities in any jurisdiction.

By receiving this document, you acknowledge and represent to the Company that you have read, understood and accepted the terms of this disclaimer and that you are either a "sophisticated investor" or "professional investor", as defined in section 708 of the *Corporations Act 2001* (Cth). It is the responsibility of all recipients of this document to obtain all necessary approvals to receive this document and receipt of this document will be taken by the Company to constitute a representation and warranty that all relevant approvals have been obtained and that if you apply for shares in the Company that you are not doing so with an intention to transfer them to a third party.

This document and the information contained within it is strictly confidential and is intended for the exclusive benefit of the persons to whom it is given. It may not be reproduced, disseminated, quoted or referred to, in whole or in part, without the express written consent of the Company. By receiving this document, you agree to keep the information confidential, not to disclose any of the information contained in this document to any other person and not to copy, use, publish, record or reproduce the information in this document without the prior written consent of the Company, which may be withheld in its absolute discretion.

The information contained in this document is not intended to be relied upon as advice or a recommendation to investors and does not take into account the investment objectives, financial situation, taxation situation or needs of any particular investor. An investor must not act on the basis of any matter contained in this document but must make its own assessment of the Company and conduct its own investigations and analysis. Investors should assess their own individual financial circumstances and consider talking to a financial adviser, professional adviser or consultant before making any investment decision.

Statements and information in this document are current only as at 12 July 2021 and the information in this document remains subject to change without notice. The Company has no responsibility or obligation to inform you of any matter arising or coming to its notice, after the date of this document, which may affect any matter referred to in this document.

While reasonable care has been taken in relation to the preparation of this document, none of the Company or its directors, officers, employees, contractors, agents, or advisers nor any other person (**Limited Party**) guarantees or makes any representations or warranties, express or implied, as to or takes responsibility for, the accuracy, reliability, completeness or fairness of the information, opinions, forecasts, reports, estimates and conclusions contained in this document. No Limited Party represents or warrants that this document is complete or that it contains all information about the Company that a prospective investor or purchaser may require in evaluating a possible investment in the Company or acquisition of shares in the Company. To the maximum extent permitted by law, each Limited Party expressly disclaims any and all liability, including, without limitation, any liability arising out of fault or negligence, for any loss arising from the use of or reliance on information contained in this document including representations or warranties or in relation to the accuracy or completeness of the information, statements, opinions, forecasts, reports or other matters, express or implied, contained in, arising out of or derived from, or for omissions from, this document including, without limitation, any financial information, any estimates or projections and any other financial information derived therefrom.

Certain statements in this document constitute forward looking statements and comments about future events, including the Company's expectations about the performance of its businesses. Such forward looking statements involve known and unknown risks, uncertainties, assumptions and other important factors, many of which are beyond the control of the Company and which may cause actual results, performance or achievements to differ materially from those expressed or implied by such statements. Forward looking statements are provided as a general guide only, and should not be relied on as an indication or guarantee of future performance. Given these uncertainties, recipients are cautioned to not place undue reliance on any forward looking statement. Subject to any continuing obligations under applicable law the Company disclaims any obligation or undertaking to disseminate any updates or revisions to any forward looking statements in this document to reflect any change in expectations in relation to any forward looking statements or any change in events, conditions or circumstances on which any such statement is based.

### **Introduction to Titan Hydrogen**



**TITAN HYDROGEI** 



#### The challenges facing hydrogen usage in vehicles are:



# Our vision is to *"take our technology to the world"*

#### Our team is dedicated to:

218.0

- Make fuel cell systems much more efficient which will significantly increase the driving range of hydrogen powered vehicles and make the vehicles much more cost effective to operate
- Develop & deliver hydrogen injection systems that will extend the life of existing Internal Combustion Engine (ICE) vehicles and reduce their emissions by up to 30% and improve fuel consumption by up to 20%

drogen

ZERO

### **Investment highlights**

Titan Hydrogen – Integrated Hydrogen Solutions





Unique fuel cell development with Patent pending IP along with a hydrogen hybrid injection system to improve existing combustion engines emissions and fuel consumption



Large and growing market opportunity for both Hydrogen fuel cells and existing ICE vehicles transitioning to a lower emission more efficient future



Industry Experienced Board and Management Team



Pre-money valuation of \$20 million ahead of planned IPO in late 2021



### **Titan Hydrogen: background**

#### Enabling the transition to a hydrogen based transport economy

Titan Hydrogen has IP and a provisional patent cover for technology to improve the efficiency of low temperature hydrogen fuel cells. Titan also has the technology to improve the efficiency of existing Internal Combustion Engines (ICE's) by providing a hydrogen hybrid conversion kit.

#### Titan Hydrogen has two main business streams:

The development of a high efficiency fuel cell system, which will significantly increase the range of hydrogen fuel cell electric vehicles by employing fuel cells that use a modified type of gas diffusion layer.



Commercialise a hydrogen hybrid injection system that will extend the life of existing Internal Combustion Engine (ICE) vehicles and reduce their emissions by up to 30% and fuel consumption by up to 20%.



Image source: https://hydrogentoday.infor/news/103



### **Highly experienced Board and Executive team**

Dedicated team to lead the research and continued growth



David Vinson Chair

Kim Vaksman Director

David is a seasoned director and executive in the Australian chemical and new technology industries. He has been instrumental in launching and operating numerous companies in the chemical, marketing services, biofuel, and recycling industries, including managing the construction and operations of one of Australia's first biochemical based fuel plants. David has wide experience in the commercialisation, design, construction, and operations of chemical and processing facilities. Kim has an outstanding technical background working in the Gas and Oil Industry with over 20 years experience in Australia. He holds a Bachelor Degree in Mechanical Engineering and has exceptional Project Management skills, with a proven track record of delivering major projects on time and on budget. Kim is Highly experienced in vendor management and managing teams associated with complex projects.



Matthew Koadlow Director

Matthew has an honours degree in Aerospace Engineering and is now completing a Masters of Network Engineering at RMIT where he managed a team of engineers who successfully launched a supersonic rocket which collected and displayed live data. He is currently employed at Victrack as a Network Operations Centre Engineer. His previous roles at Victrack have been as Acting Incident Manager and Problem Manager. Matthew is a board member of STA Inc. a charity that provides care to people with disabilities. He has previously been a board observer for Planet Innovation Ltd, the parent company of Lumos Diagnostics Ltd which is currently listing on the ASX with a valuation in excess of \$180 million.



Dr Andrew Dicks Chief Technology Officer

Andrew is the Secretary for the Australian Association for Hydrogen Energy and is also currently the Convener of the Australian Hydrogen Research Network and adjunct Principal Research Fellow/Associate Professor at Griffith University

Andrew is an experienced science & engineering professional, with a background in materials science and catalysis. He is a clear analytic thinker, with an international standing in fuel cell and energy technologies, and a good track record in innovation and project management at a high level.

With a career that has included both industrial and academic positions, his expertise covers: Research Management | Emerging Energy Technologies | Hydrogen Energy | Fuel Cell Systems | Gas Processing | Systems Analysis.

### The hydrogen transport market

The year 2014 was marked by the world's first commercialized fuel cell vehicle by Toyota, representing a culmination of years of R&D efforts. From then on, in the eyes of the public, fuel cell vehicles were no longer experimental, but were recognized as one of the key driving technologies of the future of mobility. Through a combination of government policy, technology advancement and industrial involvement, fuel cell applications are now entering into a golden era of advancement.



The market growth in Asia Pacific, Europe and USA can be attributed to the increasing demand for hydrogen fuel cell based vehicles and hydrogen filling stations

To various extents and for various reasons, governments of China, Australasia, USA, European nations and Japan have promoted the development of the fuel cell industry, investing heavily in the core technology research and establishing subsidy policies and medium/long-term strategic plans.

#### USA to 2030\*

- 5.3 million buses and commercial vehicles
- 1 million passenger vehicle (California only)
- 300,000 forklifts

#### China projection to 2030\*

- 1 million passenger vehicles
- 11,600 commercial vehicles

#### Europe Road Map to 2030\*

• A fleet of 3.7 million fuel cell passenger vehicles

**TITAN HYDF** 

- 500,000 fuel cell light commercial vehicles
- 45,000 fuel cell trucks and buses

#### Japan Targets 2030\*

- 800,000 passenger vehicles
- 1,200 buses and light commercials

Source: Deloitte China: Fueling the Future of Mobility: Hydrogen and fuel cell solutions for transportation



### Titan Hydrogen approach

While most of the hydrogen industry is focussed on reducing the price of hydrogen, our approach is to generate more energy from the same amount of hydrogen. This will lead to a substantial decrease in the cost of travel

#### **Improve Fuel Cell Development**

- Titan Hydrogen takes a radically different approach to fuel cell development based on more than ten years of engineering and research & development experience
- Our innovative development is based on sound science principles which has shown to lead to substantive impacts of >60% increase in fuel efficiency
- One patent is already pending for our technology, and further patents will be submitted shortly

#### **Provide Hybrid Hydrogen Systems for Existing ICEs**

- Introduce our hybrid hydrogen system to today's truck and bus fleets which will be on the road for up to 20 years from now
- Significant emission reductions achieved of up to 30% along with fuel efficiency gains of more than 20%
- Move to commercialise our proven retrofit technology solutions through major existing fleet networks

# 1. Improve Fuel Cell Development



### Improving fuel cells

### **Current challenges**

- Efficiency of low temperature Polymer Electrolyte Membrane (PEM) fuel cells is currently low – typically they convert less than 40% of the energy of the supplied hydrogen into electricity.
- Buses and trucks require large quantities of hydrogen to achieve reasonable range, reducing cost effectiveness of Fuel Cell powered Vehicles.
- Low conversion efficiency of fuel cells means that efficiency of using hydrogen to store electricity can be as low as 50% (compare to batteries at >90%).
- The low efficiency give rise to high TCO (Total Cost of Ownership) compared to ICEVs and BEVs.
- PEM and the more recent AEM fuel cells are expensive, contributing to around 73% of fuel cell module costs. It makes the majority costs difference compare to the BEV and ICEV.



Source: www.fueleconomy.gov the official US government source for fuel economy information



### **Titan Hydrogen E Fuel Cell development**

Our solution – patent pending technology based on sound scientific principles

- Titan Hydrogen E Fuel Cell improving current fuel cell efficiency by up to 60%.
- The low efficiency of existing low-temperature (e.g, PEM) fuel cells arises because of low proton conductivity in the membrane, high ohmic resistance in the cell components and activation overpotential of the electrocatalysts, mass transport losses and internal currents/fuel crossover.
- Many fuel cell researchers have focused on improving the catalysts in PEM fuel cells aiming to reduce both the activation overpotential and precious metal content of the catalysts or eliminating it altogether, thereby also reducing cell costs.
- Titan Hydrogen focuses on overpotential resulting from poor mass transport within the gas diffusion layers and catalyst layers of the fuel cell.
- By applying advanced nano-technology, the cell components are re-engineered to improve the access of reactant species to the active triple-phase regions within the fuel cell.

Co Reactant Flow Gas Diffusion Electrolyte Channel Layer Layer Convection Diffusion Catalyst Layer (Carbon-Supported Catalyst) **Diffusion** and Reaction

Hydrogen

Image source: https://www.fuelcellstore.com/blog-section/gas-diffusion-layer-characteristics-and-modeling



#### Patent pending technology developed over 10 years

Projected total cost of ownership (TCO) by utilising the high efficiency Fuel Cells: FCEV (Fuel Cell Electrical Vehicles) will be more efficient than BEV and ICEV by 2027.



#### US TCO for a Bus Outlook (Unit: USD/per 100 km)

Source: Deloitte China: Fueling the Future of Mobility: Hydrogen and fuel cell solutions for transportation



### Titan Hydrogen E Fuel Cell: the fuel cell technology for clean energy and transport

By applying the Titan Hydrogen approach to fuel cell development, we aim to improve fuel cell efficiency by up to 60%

This breakthrough performance is obtained by applying our novel (patented) approach resulting in:

- Use of fuel cells to generate power from stored renewable energy, enabling long-term storage to be cost competitive with battery storage
- Significantly less hydrogen required for vehicles for distance travelled
- Dramatic reduction in total costs of ownership for fuel cell vehicles
- Game-changing use of stored hydrogen for power generation





### **Titan Hydrogen E Fuel Cell status and outlook**

Revolutionising fuel cell efficiency





### **Titan Hydrogen E Fuel Cell penetration estimate**

#### Fuel Cell Market Size to 2030 - Commercial Vehicles



#### **Market Forecast for Fuel Cell Commercial Vehicles**

Year		2021	2022	2023	2024	2025	2026	2027
Production	Units	Development	80	200	300	500	800	1200
Revenue	\$m		4.8	12	18	30	48	72
Profit Margin	\$m		1.44	3.6	5.4	9	14.4	21.6



### **Titan Hydrogen E Fuel Cell and penetration estimate (PCV)**

Fuel Cell Market Size to 2030 – Passenger Vehicles (ICCT Report)

FCEV Production, million



#### Market Forecast for Fuel Cell Passenger Vehicles – OEM

Year		2022	2023	2024	2025	2026	2027
OEM Licences	Units	9000	12000	15000	22000	33000	45000
Revenue	\$m	18	24	30	44	66	90
Profit Margin	\$m	10.8	14.4	18	26.4	39.6	54





### **Titan Hydrogen – E Fuel Cell production forecast**







---- Profit

# 2. Hybrid Hydrogen Systems for Existing ICEs



### **Titan Hydrogen Hybrid**

Enhancing buses, trucks, ships and trains ICEs to include hydrogen injection, will extend engine life and dramatically improve emissions and fuel economy

- Developing the state-of-the-art Hydrogen Injection system
- Proven retrofit technology solutions are ready to install
- Introduction of hydrogen to today's truck and bus fleets
- Emission reductions of up to 30%
- Fuel efficiency gains above 20%
- Short term payback for adopters, <18 months</li>







### Hydrogen hybrid market size and opportunity



#### Australia Market is Ready for Adoption



#### **Titan Hydrogen Market Forecast for Hybrid Revenue and Margin**

Year		2022	2023	2024	2025	2026	2027	2018
Trucks Fitted	Units	440	600	1200	1200	800	800	800
Revenue	\$m	2.2	3	6	6	4	4	4
Profit Margin	\$m	0.44	1.2	2.4	2.4	1.6	1.6	1.6

460 000 trucks and 146 000 buses 10% penetration in 3 years Average age of fleet 17.45 years

\* Source: sustainablefreight.com.au

21 Titan Hydrogen Ltd | Investor Presentation | July 2021

# Moving Forward

### **Commercialisation process**

#### **Titan Hydrogen E Fuel Cell**

- Establish direct sales in Titan Hydrogen's E Fuel Cell to the commercial vehicle market
- Customer set includes Nikola, Kenworth, Mack, Hyster, Bus manufacturers
- License program to OEMs: Toyota, Hyundai, Mercedes, VW, Ford, GM, Mitsubishi, Nissan, Iveco, Scania

### Hydrogen Hybrid

- Direct sales
- Customer set includes: Toll, Linfox, Ventura, K&S, FMG, Rio, BHP

In 2022 global offices presence in major growth markets: USA, Europe.





### The next 12 months roadmap



### **Corporate overview – capital structure and offer details**

\$0.20

\$20M

\$750.000



#### **Pre-IPO Offer Details:**

- Price per share:
- Pre-money company valuation:
- Raise minimum: \$500,000
- Raise maximum:

#### **Options on Issue:**

The Company currently maintains 20,000,000 options on issue that may be converted into fully paid ordinary shares in the Company on a 1:1 basis by no later than 31 December 2026, exercising at \$0.20 per option.

#### **Performance Shares on Issue:**

The Company maintains 20,000,000 performance shares on issue that shall convert to fully paid ordinary shares once the first heavy vehicle modification for injection of hydrogen is completed and signed off in writing by the Client as a successful modification.



**Current Shareholders** 

Shares on issue prior to IPO	123,750,000	100%
Performance shares to convert to ordinary shares	20,000,000	16%
Shares to be issued under this offer (max)	3,750,000	3%
Current shares on issue	100,000,000	81%
Company Capital Structure		

### **Project risk analysis**



Risk	Mitigation strategy
Titan Hydrogen – trial fails prior to roll out	<ul> <li>Technology proven, correct through technical checks, track pilot activity carefully, set realistic KPI's</li> <li>Proven test data from product developers</li> <li>three different products exclusively controlled and proven outcomes, can switch if necessary</li> <li>Relationship is strong, mutual reliance is being created</li> <li>Exclusive agreements</li> <li>ASX Client is actively pursuing edis opportunity, ensure successful trial and delivery</li> </ul>
E Fuel Cell technology fails	<ul> <li>Dr Dicks is leading world authority on fuel cells, project is based on his research</li> <li>Evidence based academic literature supports design</li> <li>Breaking development into two phases: <ul> <li>Verify design concept with simple PoC</li> <li>Research and development with necessary resources for cell redesign</li> </ul> </li> <li>Some element of risk remains - what appears to be obvious solution it is untested and unproven</li> </ul>
Cost overruns	<ul> <li>Cost management through tight and controlled project management</li> <li>Some element of risk remains</li> <li>Conservative on time and capital required in project plans</li> </ul>
IP is stolen	Two major design concepts are undergoing patent protection
Competition	<ul> <li>Protect the technology by applying for patents and holding trade secrets</li> </ul>

### Summary





Titan Hydrogen presents breakthrough technologies for the hydrogen transport market ຕິຕິຕິຕິ

Titan Hydrogen has outstanding people and leadership across innovation, hydrogen and energy sectors



Investment takes paper proven technology to reality PoC and pilots



Upon completion of PoCs Titan Hydrogen will move to rapidly commercialise its technology B

An investment in Titan Hydrogen is an investment in the future of energy, and the transition to a sustainable low carbon future



Titan Hydrogen is positioned to uniquely and dynamically lead the hydrogen transport market

## **Contact us**

www.titanh2.com

hello@titanh2.com

28 Titan Hydrogen Ltd | Investor Presentation | July 2021